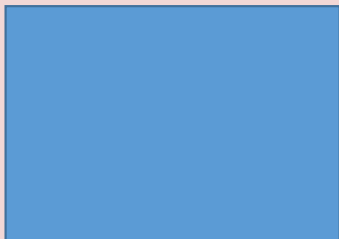


# DANIELA RIZZI

SENZA IMPIEGO



## EDUCATION

**UNIVERSITA' DEGLI STUDI DI BARI**

Taranto, Italy • 04/2007

**LAUREA : GIURISPRUDENZA**

**DIPLOMA DI SPECIALIZZAZIONE IN**

**PROFESSIONE LEGALI PRESSO**

**UNIVERSITÀ LUM JEAN MONNET**

## PROFESSIONAL SUMMARY

Dedicated legal professional offering expertise in [Type] law. Proven success in building trusting rapport with clients and offering sound legal advice in clear and universal terms. Hardworking and dedicated to client advocacy.

## WORK HISTORY

**STUDIO SALVATORE MAGGIO - AVVOCATO**

**TARANTO • 01/2014 - 06/2018**

- Researched and interpreted laws, rulings and regulations to advise clients on business and legal transactions.
- Participated in mediation sessions leading to cost-effective resolutions without resorting to lengthy trial procedures.
- Drafted comprehensive legal documents such as pleadings, motions, briefs, contracts, wills, and trusts for various clients.
- Drafted and reviewed contracts for clients, ensuring accuracy and compliance with applicable laws while protecting their interests.
- Attended depositions and court proceedings and prepared summaries on cases.
- Took part in meetings both internal and at clients' locations.
- Assisted colleagues in preparing for trial by sharing expertise in specific areas of criminal law or offering insights into case strategy development.
- Reduced client sentencing through effective plea negotiation and collaboration with prosecutors.
- Drafted legal documents, including motions, briefs, and appeals, ensuring accuracy and adherence to court requirements.
- Protected clients' rights during police investigations by ensuring compliance with proper procedure during interrogations or searches.
- Built strong relationships with clients by maintaining open communication lines and demonstrating empathy during challenging situations.
- Represented clients in court proceedings, hearings and arbitrations.

**MONBEBE' DI FEDELE RIZZI S.r.l - COMMESSA**

**Viale Magna Grecia 98 Taranto • 01/2005 - 01/2007**

- Greeted customers and helped with product questions, selections, and purchases.
- Helped customers complete purchases, locate items, and join reward programs.
- Handled returns and exchanges professionally, resolving customer issues while adhering to company policies.
- Developed strong relationships with repeat clients, leading to

increased loyalty and return visits.

- Maintained a clean and organized store environment, enhancing the overall shopping experience for customers.
- Increased sales revenue through effective product recommendations tailored to individual customers.
- Answered questions about store policies and addressed customer concerns.
- Boosted customer satisfaction by providing exceptional service and addressing concerns promptly.
- Assisted in managing inventory levels, accurately processing shipments, and restocking merchandise as needed.
- Promoted special offers and events by engaging with customers on the sales floor, driving awareness of promotions and boosting sales conversion rates.
- Enhanced visual merchandising displays by arranging products strategically, attracting more customers to the store.
- Greeted customers and provided outstanding customer service.
- Developed rapport with regular customers, fostering welcoming store atmosphere.
- Managed cash register, ensuring accurate transactions and safeguarding against losses.
- Conducted product demonstrations to highlight features and benefits, increasing customer interest.
- Assisted in setting up promotional displays to attract customer attention and boost sales.
- Collaborated with team members to meet daily sales targets, contributing to overall store success.
- Provided exceptional customer service, leading to repeat store visits and enhanced customer loyalty.
- Enhanced store appearance and shopping experience with meticulous shelf organization and cleanliness.
- Handled customer complaints with empathy and patience, resolving issues to maintain positive store reputation.
- Fostered positive shopping environment, greeting customers warmly and providing personalized assistance.
- Utilized product knowledge to make recommendations, tailoring suggestions to customer needs.
- Listened to customer needs and desires to identify and recommend optimal products.
- Stocked merchandise, clearly labeling items, and arranging according to size or color.
- Engaged in friendly conversation with customer to better uncover individual needs.
- Managed efficient cash register operations.
- Created inviting environment for customers by maintaining store organization and cleanliness.
- Volunteered for extra shifts during holidays and other busy periods to alleviate staffing shortages.